



TENDER NOTICE

Sr.No.	Particulars	Tender cost Rs	EMD Amount Rs
1	Hiring of Training & Placement Agency	10,000/-	1,00,000/-

1. More information about E-Tender is available on [www.mahatenders.gov.in](http://www.mahatenders.gov.in)
2. Downloading of tender documents can be done
3. Pre-bid meeting is scheduled on / / 2025 at at Collector Office, Dharashiv. If the date is changed the changed date will be displayed on website.
4. Last date for submission of Tender in online mode is / / 2025 upto
5. Terms & conditions about E-Tender are available on [www.mahatenders.gov.in](http://www.mahatenders.gov.in)
6. Technical documents should be provided and all the related documents should be uploaded
7. Tender cost and EMD should be deposited on [www.mahatenders.gov.in](http://www.mahatenders.gov.in) portal.
8. Technical Tender will be opened on / /2025 or afterwards.

The Trust/college has reserved the right to reject any or all the Tenders and the complaint about it will not be considered.

Collector Dharashiv  
Shri Tulja Bhavani College of Engineering, Tuljapur  
Collector Dharashiv  
Shri Tulja Bhavani College of Engineering, Tuljapur

## SHRI TULJA BHAVANI COLLEGE OF ENGINEERING

## E-TENDERING

## TENDER DETAILS


Department Name	Shri TuljaBhavani College of Engineering Tuljapur	
Tender Reference Number		
Tender Type	Open Tender	
Form of Contract		
Tender Category		
Details of Cover		
Fee/pre Qual/Technical	As per Tender Documents	
Finance	As per Tender Document	
EMD Fee Details		
EMD Fee (INR) Rs.	100,000/- (Rs.One Lacks only)	
Work Description		
Tender Value (INR)	10,000/- (Non-Refundable)	
Bid Validity - 180 days	Period of Work - 18 months	
Product Category	Services	
Contract Type		
Critical Dates		
Tender Publish	Date	Time
Document Download /Sale Start	Date	Time
Document Download/ Sale End	Date	Time
Bid Submission Start	Date	Time
Pre-Bid Meeting Time	Date	Time
Technical Bid & Financial Bid submission Last date	Date	Time
Technical Bid Opening Date	Date	Time

  
**PRINCIPAL**  
 Shree Tuljabhavani College  
 of Engineering Tuljapur Dist.Dharashiv

  
 Accounts Officer  
 S. T. B. Temple Trust  
 Tuljapur

  
 Tahsildar & Manager (Adm.)  
 S. T. B. Temple Trust  
**TAHSILDAR & MANAGER (ADMINISTRATION)**  
 Shree Tuljabhavani Temple Trust,  
 Tuljapur Dist.Dharashiv

SDM, Dharashiv  
 and Trustee S. T. B. Temple Trust

  
**Collector, Dharashiv**  
 & Chairman  
 S.T.B. College of Engg. Tuljapur  
**Chairman**  
 Shri Tulja Bhavani College  
 of Engineering Tuljapur

## SHRI TULJA BHAVANI COLLEGE OF ENGINEERING

## TENDER DETAILS

Sr No	Details	Information to be filled
1	Name of Bidder	
2	Full address	
3	Phone No	
4	Office	
5	Fax Number	
6	Mobile Number	
7	E-mail	
8	Name of Representative	
9	Phone No./ Mobile No.	
10	Name of Owner / Partner	
11	Registration No.	
12	Industrial/Company Registration No.	
13	Provident Fund Code Number	
14	E.C.I.C. Number	
15	Profession Tax Number	
16	Income Tax Pan No.	
17	Central GSTS Registration No.	
18	State GSTS Registration No.	
19	Name of Bank and Account No.	
20	IFSC Code	
21	Audited Balance Sheet of 2021-22, 2022-23, 2023-24 Assessment Year 2022-23, 2023-24	
22	Certificate by Chartered Accountant of 2021-22, 2022-23, 2023-24	
23	ITR for last three years (2021-22, 2022-23, 2023-24)	

Signature &amp; Seal of Bidder

**Technical Envelope -1:**

- 1) The feedback from students placed

-Submit the feedback as per below table

Agency Name through which students Placed	Name of Student	Contact Number of Placed student	Email	Company /Industry Name	Designation /Job Role	Package	Location	Offer letter upload

- 2) Salary Package/Pay slips from Placed students as proof of students placed in last 3 years

Submit the Offer letters of placed students

- 3) Company offer letter of placed students

-In the duration of placement submit the communication you have made with industries and colleges or any written agreement/Email

- 4) At least 4 Call to Each students from 3rd to final year

- Placement agency should give four calls to each student from 3<sup>rd</sup> to final year once you have start the training to our students

- 5) Receipt of Online EMD Amount Paid

- 6) Registration/Shop Act/Udyam Certificate

- 7) Similar experience certificate

-Training & Placement activity you have already completed with other colleges by submitting work order and work completion certificate from the various colleges/Institutions

- 8) Last 03 years ITR Certificate copies (2021-22, 2022-23, 2023-24).

- 9) Non-black listed certificate

-Submit the self-declaration for non-black list certificate signed by the company authority

- 10)Term and condition accepted letter on company letter head/bond

- 11)GST Registration Certificate

12) Documents showing the students placed in regions like Mumbai, Pune, Hyderabad, Bangalore, Nagpur, Chhatrapati Sambhaji Nagar etc.

-Submit the offer letters of the students who placed regions like Mumbai, Pune, Hyderabad, Bangalore, Nagpur, Chhatrapati Sambhaji Nagar etc.

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## Tender Document for Hiring Training & Placement Agency

### > Introduction

Shri Tuljabhavani College of Engineering, established in 1983, is managed by the **Shri Tuljabhavani Temple Trust** in Tuljapur under the guidance of Hon. Collector, Dharashiv. The college offers four Engineering Courses.

1. Computer Science & Engineering
2. Mechanical Engineering
3. Civil Engineering
4. Electronics and Telecommunication Engineering

It is affiliated with Dr. Babasaheb Ambedkar Technological University (DBATU), located in Lonere, and is approved by the All India Council for Technical Education (AICTE) in Delhi.

The college focuses on providing quality education and aims to develop skilled professionals in various engineering fields. The institution emphasizes practical training and industry exposure to ensure that students are well-prepared for their careers.

This tender document outlines the requirements for hiring a training & placement agency for all branches of Shri Tuljabhavani College of Engineering, Tuljapur.

The objective is to enhance student training and placement through various modules, including career counselling, skill development, industry partnerships, and mock interviews and technical training for all courses.

## ➤ Scope of Work

### Module A: Suggested Modules for Students Training

-The training should be customise as per the needs and requirement of our college students, market demand, recent trends, industry specific, and project based training etc

#### 1. Career Counselling:

- Guidance for students on career paths in technology.
- Workshops on resume writing, interview preparation, and job search strategies.

#### 2. Skill Development Training Programme:

- Technical training in programming languages (e.g., Java, Python, C++).
- Technical training in IOT, Embedded System Design, VLSI Design, CATIA, Solid Works, ANSYS, 3D Printing,Creo, REVIT Structure, Tekla Structure, RCDC, Lumion, Enscape, MX Road, 3D Max, Etab, Staad pro, civil 3D, Estimation (QTO)
- Soft skills training, including communication, teamwork, Leadership & Initiative and Entrepreneurship, problem-solving, Stress Management.
- Industry specific training - Field training on recent technology for all courses.

#### 3. Industry Partnerships:

- Collaboration with tech companies for internships and job placements.
- Regular updates on industry trends and demands.

#### 4. Mock Interviews:

- Conducting practice interviews to prepare students for real-world scenarios.
- Feedback sessions to help improve performance.

#### 5. Placement:

- Placement Agency should place our students in a reputed or MNC companies like Wipro, TCS, Infosys, Accenture, IBM, Capgemini, Cognizant, Tata Motors, Tesla, General Motors, BMW, Mahindra & Mahindra, Syntel, Siemens, Rockwell Automation, Ashok Leyland, Samsung, LG, L&T, Gammon India Ltd., IRB, with at least minimum package of 4 Lakh per annum for Civil,

- Mechanical & Electronics and Telecommunication Engineering and 6.0 Lakhs per annum for Computer Science and Engineering students.
- Organizing campus recruitment drives with reputed multiple companies.
- Networking opportunities for students with potential employers.

#### **6. Internship Programs:**

- Facilitating internships that provide real-world experience.
- Partnerships with companies for summer training or co-op programs.
- For Final year Students 5 to 6 Months Internship
- For F. Y, S.Y and T. Y students Internship provide 1 to 2 Months as per the Dr. B.A.T.U Lonere university curriculum

#### **Module B: Suggested Modules for Faculty Training**

The Agency should give training to 25% faculty of each department along with students without extra cost.

##### **1. Teaching Methodologies:**

- Active Learning Techniques
- Online Teaching Tools and Strategies

##### **2. Industry Trends and Collaboration**

- Industry Partnerships and Collaborations
- Internship and Co-op Program Development

##### **3. Continuous Professional Development**

- Workshops on the latest technologies
- Seminars with industry experts
- -Training and guidance for the establishment of Training & Placement Cell in College
- -Guidance regarding interaction with various industries for the Campus Interviews
- -Special training for Aptitude and communication Skills
- -Technical Skills enhancement of our faculty members

#### **Module C: Performance Tracking**

- Monitoring students' progress and placement success rate
- Regular feedback from employers regarding student performance



## 1. Agency Information

Agency Name	Contact Person	Contact details	Contract Period	Contract Objective

## 2. Placement Performance

Total Students Registered	Total Students Placed	Placement Rate in %	Job Title/Field	Industries/Sectors	Placement by Location

## 3. Job Placement Quality

Average Salary in Rs.	Highest Salary in Rs.	Lowest Salary in Rs.	Job Satisfaction Rate %	Employers Satisfaction Rate %

## 4. Time to Placement

Average Time to Placement (days)	Fastest time to placement (days)	Slowest time to placement (days)	Time to placement by Industry

## 5. Students Feedback

Overall Satisfaction in %	Quality of Job Placements in %	Agency Support in %	Communication in %	Suggestion for Improvement

## 6. Employers Feedback

Overall Satisfaction in %	Quality of candidates in %	Agency Professionalism in %	Employers Retention Rate in %	Suggestions for Improvement

## 7. Additional Comments if any

## 8. Action Plan if any

## 9. Rating (1 to 5)

Overall Performance	Placement Quality	Communication	Professionalism	Value for money

Frequency of Tracking:

- 1 Quarterly
2. By Annual students and employers survey
3. Annual Comprehensive Review

#### **Module D: Post-Placement Support**

- Assisting graduates in transitioning to their new roles.
- Providing resources for further skill enhancement even after placement.
- Agency should train the students regarding change management in their profile

#### **➤ Requirements for the Agency**

To ensure effective service delivery, the following criteria should be met by the placement agency:

##### **1) Experience**

- Minimum 08 years experience in the field of Training & Placement of Engineering Colleges.
- Proven track record in successfully placing students in reputable organizations.
- Experience working with educational institutions, specifically in technical fields for Minimum 10 Engineering Colleges and out of which 5 engineering colleges should have NIRF ranking between 1 to 500.
- The agency should have recruited minimum 1000 students to reputed industry. Also provide the placement record of last 3 years.

##### **2) Expertise**

- Knowledge of current industry trends and skill requirements.
- Ability to provide comprehensive training modules.

##### **3) Team Qualifications**

- A qualified team with expertise in career counselling, training, and industry relations.
- Strong background in Computer Science and Engineering or related fields.

**4) Resources**

- Access to a network of industry contacts for placement opportunities.
- Tools and materials for conducting workshops and seminars effectively.

**5) Package**

- The recruited students through the agency should have minimum package of 4.0 Lakhs per annum for Civil, Mechanical & Electronics and Telecommunication Engineering and 6.0 Lakhs per annum for Computer Science and Engineering.



The said tender is based on QCBS (Quality & Cost Based Selection)

➤ **Proposal Submission**

*Interested agencies must submit their proposals including:*

- 1) In Technical qualification
- 2) The feedback from students placed.
- 3) Salary Package/Pay slips from Placed students as proof of students placed in last 3 years
- 4) Company offer letter of placed students
- 5) At least 4 interview Calls to Each students from 3rd to final year
- 6) Campus placement must start from 3rd to 4th year.
- 7) Research Fellowship information must be given to students and accordingly training must be arranged to students. At least 2 Full time Staff must be available at campus to conduct day to day activities of training and development irrespective of placements.
- 8) Every Saturday or Sunday Students Placement centric activities must be carried out at campus or off the campus
- 9) Each student of final year must get at least one field training, short term or Long term program according to his choice.

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## Evaluation Criteria

Proposals will be evaluated based on QCBS:

- 70% marks will be given for Technical Evaluation
- 30% marks will be given for Financial Evaluation

### 1) Technical Evaluation

1. Number of student placed in last three years by the agency

Sr. No	Students Placed	Marks
1	1000-2000	10
2	2001-3000	15
3	Above 3000	20

2. Last three years placement services provided to various Engineering Colleges

Sr. No	No of Colleges	Marks
1	10-15	5
2	16-20	10
3	21-25	15
4	Above 25	20

3. Range of packages provided by the agency to the placed students.

#### A. For Civil, Mechanical & Electronics and Telecommunication Students

Sr. No.	Package in lakh	Marks
1	4 to 5	10
2	5 to 6	15
3	Above 6	20

#### B. For Computer Science & Engineering Students

Sr. No	Package in lakh	Marks
1	6 to 7	06
2	7 to 8	08
3	Above 8	10

## 2) Financial Evaluation

Those agencies having 45 marks in technical evaluation their tender will be opened and 30 marks will be added as financial evaluation marks in it

Name of Agency	Bid Fees Rs. In lakh	Financial Bid	Agency Rank
A	40	18.75	L3
B	35	21.42	L2
C	25	30	L1

Full 30 marks will be awarded to the Bidder who has paid the lowest rate in the financial evaluation envelop and the other Bidder will be scored in the proportion to the Bidder who has submitted the lowest L1 quote in the financial evaluation envelope.

$$\text{Calculation of Marks} = \frac{\text{Lowest quoted rate} \times 30}{\text{Rate specified by the bidder}}$$

Example:-

A = 40 lakh

B = 30 lakh

C = 25 lakh

Calculation for bidder C

$$\text{Calculation of Marks} = \frac{25 \times 30}{25} = 30$$

Calculation for bidder B

$$\text{Calculation of Marks} = \frac{25 \times 30}{35} = 21.42$$

Calculation for bidder A

$$\text{Calculation of Marks} = \frac{25 \times 30}{40} = 18.75$$

The successful Bidder will be selected who will get the highest marks in the sum of both the technical evaluation marks and financial evaluation marks of the all the qualified Bidders.

**About technical envelop (A) and financial envelop (B)**

Name of Agency	Technical evaluation marks	Financial evaluation marks	Total obtained marks	Bidder Rank
A	70	18.75	88.75	H1
B	60	21.42	81.42	H2
C	50	30	80	H3

If the marks in the above technical evaluation envelop and the marks in the financial evaluation envelop are added together, sr. no. A will get the highest no. of marks and he bidder A will be selected as the successful bidder (H1).

In case of equal scoring of the tender holders, first preference will be given to those with higher three year placement.

**➤ Terms & Conditions:**

- 1) The agency should have at least 08 years' experience
- 2) Last Three years average turnover of Agency should be minimum 30 lakh. Through agency recruitment should be more than 1000 students in last 3 years, having average package more than 4.0 lakh per annum for Civil, Mechanical & Electronics and Telecommunication Engineering and 6.0 Lakhs per annum for Computer Science and Engineering Students Agency should have placed students in Pune, Mumbai, Nagpur, Bangalore, Hyderabad region.
- 3) The agency should provide all type of training to students and staff in our college premises.
- 4) The agency should provide guaranteed placement for at least of 60% of our trained students in Multi National Companies, Big Indian Corporates, Mid Segment Corporate and in various regions of Maharashtra like Pune, Mumbai, Nagpur, Chatrapati Sambhaji Nagar.
- 5) The agency should conduct campus recruitment drive and facilitate interviews in our college premises.
- 6) The agency should have linkage with reputed clients.
- 7) The agency should provide the list of clients.
- 8) Before signing the agreement an eligible bidder must deposit 3% (total cost of bid) of the security deposit in college
- 9) The bidder whose rate be selected should have  $1\frac{1}{2}$  years agreement which is mandatory, it has to be done on Rs 500 stamp/bond paper.
- 10) The Tender will be renewed every year on the basis of satisfactory performance and report of concerned department
- 11) Technical bid & financial bid are to be put in separate covers and their evaluation is done in sequential manner.
- 12) According to the tender requirement and services if the conditions are not fulfilled their security deposit will be forfeited.
- 13) The security deposit payment will be returned once the period has expired and the relevant authority has provided as satisfactory report.
- 14) Selected Bidder will be responsible if any trainer, employee, staff from their firm has accident/death while providing services to college.
- 15) Bidder can't change decided price on any cost. It's not mandatory to college to increase the price.



- 16) According to above terms & conditions if at any level dispute is created afterwards, decision of Hon. Collector Dharshiv & chairman of STBCET will be final
- 17) If disputes create for terms and condition of agreement, Tuljapur Courts decision is mandatory.
- 18) If terms and conditions are accepted that agreement should be written on RS 500 stamp and submit to Principal of Shree Tuljabhavani college of Engineering Tuljapur.
- 19) It is not mandatory to accept minimum prices tender to the college. From the received tenders, college can accept or reject one or many tenders without any given reason. Authority of accepting tender is of Hon. District collector, Dharashiv and chairman of STB College Engineering Tuljapur.
- 20) College has given right to accept or reject single or all tender
- 21) Bidders online uploaded documents will be considered.
- 22) For the list of documents please read tenders envelop No-1 technical envelop then attach documents
- 23) 50% of total cost is for training part and remaining 50% cost is reserved for placement of students
- 24) 1/3<sup>rd</sup> tender cost is spared for first six months and remaining 2/3<sup>rd</sup> tender cost is spared for next 12 months
- 25) Mode of payment

Payment release schedule Part-I and Part-II

Part-I

Sr.No.	Training Type and Placement	% of payment
01	Technical Training for student-Part-I	10
02	Soft skill/Aptitude training for students	10
03	Faculty training	10
04	Industry Specific training	10
05	Mock interview/Career counselling	10
06	Placement of 50% of students	50

No penalty and incentives for students placed less than 50% and more than 50%. For part-I (First six month). But the target of 50% placement must be achieved in next 3 months by calling various companies in college campus.

## Part-II

Sr.No.	Training Type and Placement	% of payment
01	Technical Training for student-Part-I	10
02	Soft skill/Aptitude training for students	10
03	Faculty training	10
04	Industry Specific training	10
05	Mock interview/Career counselling	10
06	Placement of 70% of students	50

Implementation of penalty and incentives for students placed less than 70% and more than 70%. For part-II (Next academic year)

26) Incentives will be provided if the placements are more than 70%

Sr. No	% of Placement	% Incentive on cost reserved for placement
1	71 to 85	10
2	86 to 100	20

The above said payment will be released after the completion of each task prescribed in the tender document.

27) Penalty- If the placement are less than 70% then penalty will be as per given below

Sr. No.	Placement in %	Penalty on cost reserved for placement %
01	60 to 70	5
02	50 to 60	10
03	40 to 50	15
04	30 to 40	20

➤ **Agency Contact Information**

- 1) Name
- 2) Designation
- 3) Organization
- 4) Address
- 5) Phone No./Email

➤ **Tenders Specific Terms**

- 1) Tender Fees .....
- 2) Tender Validity .....
- 3) Contract Duration .....

➤ **Annexure**

- 1) Company Profile
- 2) Relevant Certification/License
- 3) Reference
- 4) Branch wise recruitment (Details)

➤ **Contact Information**

For any queries regarding this tender, please contact:

**Name:** Prof Adekar R H 9860460302

**Position:** Principal

**Email:** [stbcet@gmail.com](mailto:stbcet@gmail.com)

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## Financial Bid of Quantity

Tender Inviting Authority : Shri Tuljabhavani College of Engineering, Tuljapur	
Name of Work : Hiring of Training & Placement Agency	
Tender No.	
Bidder Name	

Sr. No.	Description	Rate (Rs.) for one & half years
1	Training for students and faculty (Soft skill Training, Technical Skill Training, Industrial Training and Project based Training)  Placement services for student (Resume building, Interview preparation, job placement assistance, Industry connects and networking)  Placement of 50% final year students in first six months  Placement of 70% final year students in next 12 months	

**Estimated cost of tender Rs 45 Lakhs ( forty five Lakhs)**

Name of Bidder .....

Signature .....

Seal

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UNDERTAKING

I / We read all the terms and conditions of financial bid as per the legal and financial responsibilities for presenting professional Tender

I / We undersigned state that, we had read the contents of E-tender published on website of the college. We are agreeing with the terms and conditions for the tender. We will follow all the terms and conditions

I / we will provide training for students and staff and placement for final year students as per your terms and conditions. We will provide all the services mentioned in Tender carefully.

We assure you to fulfil all the terms and conditions for good services.

On getting work order, we will deposit EMD amount Rs.100,000/- (Rs. One Lacks only) within 15 days on receipt of the order to the college office.

Yours faithfully,

Seal of Agency

Bidder Name

Signature

Tender Inviting Authority: COLLECTOR DHARASHIV AND CHAIRMAN OF SHRI TULJABHAVANI TEMPLE TRUST TULJAPUR

Name of Work : Regarding Hiring of Training & Placement Agency for one and half year.

Contract No:

Name of the Bidder/ Bidding Firm / Company:

PRICE SCHEDULE (This BOQ template must not be modified/replaced by the bidder and the same should be uploaded after filling the relevent columns, else the bidder is liable to be rejected for this tender. Bidders are allowed to enter the Bidder Name and Values only)

NUMBER #	TEXT #	NUMBER #	TEXT #	NUMBER	NUMBER #	NUMBER #	NUMBER #	TEXT #
SR.NO	Item Description	Specifications	Units/Mtr	Estimate Amount	BASIC RATE in Figures To be entered by the Bidder Rs.	TOTAL AMOUNT Without Taxes	TOTAL AMOUNT With Taxes	TOTAL AMOUNT
								In Words
1	Training for Students And Faculty	Soft skill Training, Technical Skill Training, Industrial Training and Project based Training	For First 06 Months					
	Perplacement services for students	Resume building, Interivew Preparation, job placement assisatance, Industry Connects and Networking, Mock interview preparation and internship programmes						
	Skill Development Training Programme:	Technical training in programming languages (e.g., java, python, C++). Technical training in IOT, Embedded system Design, VLSI Desing, CATIA, solid works, ANSIS, 3D Printing creo, PEVIT structure, Tekla structure, RCDC, Lumion, enscape, MX Road, 3D Max, Etab, staad pro, civil 3D Estimation (QTO) soft skills traning, including communication, teamwork, Leadershpb & Initiative and Entrepreneurship, problem-solving, Stress management. industry specific training - field training on recent technology for all courses.						

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	Placement of Students	The agency should provide guaranteed placement for at least of 60% of our trained students in Multi National Companies, Big Indian Corporates, Mid Segment Corporate and in various regions of Maharashtra like Pune, Mumbai, Nagpur, Chatrapati Sambhaji Nagar. Placement of 50% final year students in first six months					
2	Training for Students And Faculty	Soft skill Training, Technical Skill Training, Industrial Training and Project based Training	For Next 12 Months				
	Perplacement services for students	Resume building, Interview Preparation, job placement assistance, Industry Connects and Networking, Mock interview preparation and internship programmes					
	Skill Development Training Programme:	Technical training in programming languages (e.g., java, python, C++). Technical training in IOT, Embedded system Design, VLSI Desing, CATIA, solid works, ANSIS, 3D Printing creo, PEVIT structure, Tekla structure, RCDC, Lumion, enscape, MX Road, 3D Max, Etab, stand pro, civil 3D Estimation (QTO) soft skills traning, including communication, teamwork, Leadership & Initiative and Entrepreneurship, problem-solving, Stress management. industry specific training - field training on recent technology for all courses.					
	Placement of Students	The agency should provide guaranteed placement for at least of 60% of our trained students in Multi National Companies, Big Indian Corporates, Mid Segment Corporate and in various regions of Maharashtra like Pune, Mumbai, Nagpur, Chatrapati Sambhaji Nagar. Placement of 70% final year students in next 12 months					
Total rate in Figure:				4500000			
Quoted Rate in Words:				Rs Forty Five Lakhs			
Note: 1/3rd tender cost is spared/alloted for first six months and remaining 2/3rd tender cost is spared/alloted for next 12 months							

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